



### Happy New Year!

Welcome back to 2010 we hope you, your families and your staff have had a great Christmas and New Year break. In this edition of our news letter you will see Otter screws and nails have a great competition for you to enter. We also have a new staff member to introduce.

Babies at Bayside - Both Dave and Brendon from the warehouse are expecting their first babies in March. We will let you know when they arrive. Word is Dave is having a boy!

### Otter Competition Win a Jet Ski and Trailer

Win a jet ski and trailer—just purchase any otter screws or driver bits, sms the last 5 digits of the product barcode, your name and postcode to 1973 366 for you chance to win. Instant prizes to be given away every hour include beach chairs, beach balls, driver bits and drink bottles. Note some charges may apply for SMS. More details available on the Otter website



Get your entries in to win.

### Welcome to new staff member

Welcome to Samantha Justice. Sam is new to our industry but is very keen to learn. Sam will be helping out both Julie and Jes with front counter sales telephone orders and general administration duties. Please say hi to Sam next time you are in. Please remember she is new and we ask for your patience while Sam is learning the ropes.



**Please see over for price rise information.**



### **PRICE INCREASES:** Below are the price rises we have been notified of :

#### **James Hardie:** Effective 1st May 2010

James Hardie have announced a price rise as of the 1st May 2010, this will effect a large number of their products. They have indicated items will rise between 2.5% and 20%.

**Scyon™** products will increase by 5%

**Scyon™ Matrix™ cladding (8mm)** 2390 x 590 and 1190 x 1190 will increase by 20%

**Scyon™ Secura™ flooring** products will increase by 7.5%

**PrimeLine® weatherboard** and **HardiePlank™ weatherboard** will increase by 5%

**Newport, Summit and Rusticated profiles** will increase by 7.5%

**HardieFlex™ sheet, HardieTex™ sheet, EasyLap™ panel, HardiePanel™ compressed sheet** and **James Hardie™ Ceramic Tile Underlay** will increase by 2.5%

**PanelClad® sheet, PineRidge® lining, HardieGroove™ lining, HardieBrace™ sheet** and **HardieScreen™ lattice** will increase by 7.5%

**Villaboard® lining** and **Versilux® lining** will increase by 3%

**ExoTec® façade panel, ComTex® façade panel, HardieFence™ sheets (WA only)** and **James Hardie™ Vinyl & Cork Underlay** will increase by 5%

**Artista® column** will increase by 10%

Accessories will increase at varying rates to reflect current market conditions.

NB This is the best idea we have of what the increases may be further information will follow.

#### **Imported Compounds:** Effective 1st April 2010

Our suppliers have indicated a price rise on all imported compounds. They will rise between 2% and 8% effective 1st April 2010

#### **Boral Plasterboard and Accessories:** Effective 1st March 2010

Boral have advised a increase in price on Plasterboard, Cove, Classic Cornice, Compounds and Adhesives prices will increase by 6% from the 1st March 2010.

### **Do have something you would like to tell us?**

At Bayside we are keen to improve our service to you—drop us a line and tell us how we can improve and you will receive a free prize for any useful suggestion you give us. Please forward to [darren@baysideplasterboard.com.au](mailto:darren@baysideplasterboard.com.au)